VOIGUE MEDIA KIT 2019





EDWARD ENNINFUL OBE

A NEW ERA OF BRITISH VOGUE

"Before I got the job I spoke to certain women and they felt they were not represented by the magazine, so I wanted to create a magazine that was open and friendly. A bit like a shop that you are not scared to walk into. You are going to see all different colours, shapes, ages, genders, religions. That I am very excited about."

- Editor-In-Chief, Edward Enninful, OBE

The first issue under Enninful was The December 2017 issue.



VANESSA KINGORI MBE

"T'm excited to assume this highly-coveted role. In a moment when continuous change across the communications; fashion and luxury industries creates dynamic and exhilarating opportunities for the strongest media brands, Vogue's unrivalled equity sets it apart as the best of the best."

- Publishing Director, Vanessa Kingori, MBE

Vanessa is the first new Publishing Director at British Vogue in a quarter of a century. Having begun her tenure in January 2018, she ushers in a new direction in Vogue's business strategy.

BRITISH VOGUE LEADERSHIP TEAM

ACHIEVEMENTS & AWARDS 2018

Edward Enninful OBE

Goldsmith's, University of London | Honorary Fellowship

"Enninful's trailblazing work on Italian and American Vogue and W Magazine led to his appointment at British Vogue – where he has continued to innovate and inspire."

2018 CFDA Fashion Awards | Media Award

"Recognising his outstanding contribution to the industry throughout his prolific career and, most recently, since taking the helm of the publication in 2017."

2018 PPA Awards | PPA Chairman's Award "Through his pioneering work on diversity in Vogue he has put his unique stamp on a truly iconic title, making a remarkable impact in such a short period of time."

2018 amfAR Awards | Award of Courage "In recognition of his outstanding personal commitment to the fight against AIDS."

2018 Attitude Awards | Man of the Year "Edward has built a reputation for generating excitement, creativity and dynamism, which is just what the fashion world needs."



Vanessa Kingori MBE

University of the Arts London | Honorary Doctorate

"The first female publisher in British Vogue's 102 year-long history, Vanessa Kingori MBE is instrumental to the creative vision and emphasis on diversity the team have made their mantra."

2018 EMpower 100 Ethnic Minority Leaders

"In recognition of business leaders making British workplaces more diverse; Vanessa regards it as a personal responsibility to ensure a welcoming and inclusive workplace."

The Female FTSE Board Report 2018 | 100 Women To Watch

" She has grown her titles whilst embracing digital and branded content in a way that resonates with a new generation of consumers and clients."

Best of Africa Awards 2018 | Special Award

"In celebration of Africa's key philanthropic contributors, bringing together the primary figures who support ethnical socio-economic development causes across the continent."

VOGUE UNIVERSE



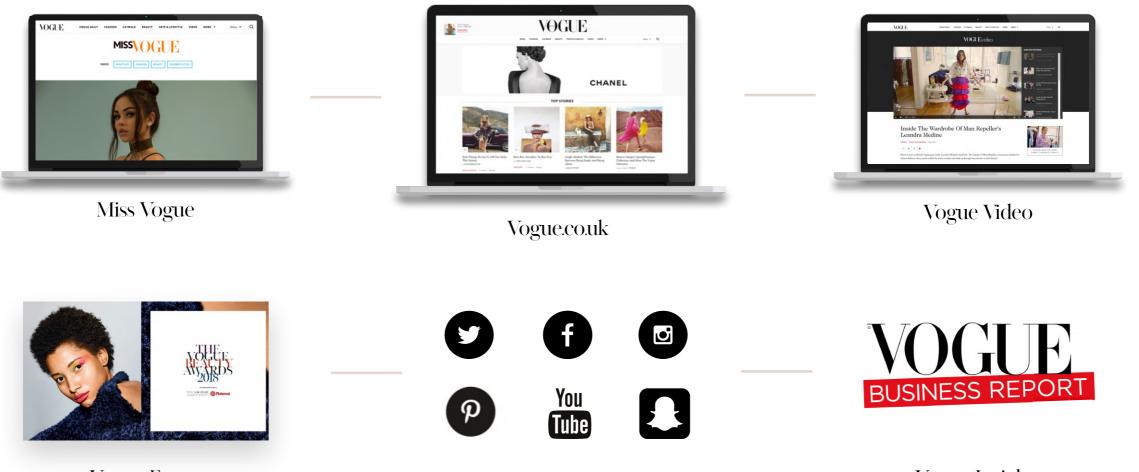
iPad



Print



Mobile



Vogue Events

Vogue Social Reach

Vogue Insights



THE MARKET LEADER

PRINT

CIRCULATION: 192,112 (+64% vs. closest competitor)

AVERAGE AGE OF READER: 37

READERSHIP: 925,000

ONLINE

In July 2018, Vogue celebrated a digital milestone with its biggest month in our online history, seeing over 3 million unique users.

3.1 MILLION +4% YOY MONTHLY UNIQUE USERS

AVERAGE PAGEVIEWS PER SESSION 11

AVERAGE AGE OF USER: 35

SOCIAL FOLLOWING



SOCIAL AVERAGE AGE





NEW VOGUE

the power of #NEWVOGUE

#**newvogue** was seen by an audience of at least 224m on Instagram alone – and there were 5.6m actions (likes/comments) as a result







NB: We can only monitor a fraction of public pages and this data is based on public pages only. It is entirely conceivable that the actual figure achieved is 50% higher – perhaps more.

NEW VOGUE

UNPRECEDENTED PRESS COVERAGE 2018



DIVERSITY OF PERSPECTIVE

Engaging a broader spectrum of different types of intelligent women to create content which has sparked zeitgeist conversation like no other media brand globally.



First time Oprah featured on the cover of British Vogue in her 40year career at 64 years old. Every issue of British Vogue celebrates older women.



British Vogue discusses the pain behind a late miscarriage, resulting in large scale press discussion



The Vogue 25: Meet the women shaping 2018. This sparked a wider discussion in mainstream press



British Vogue on Polyamory: investigating the art of loving more than one person and exploring modern love



Halima Aden becomes the first hijab-wearing model to star on the cover of any Vogue globally, receiving worldwide press



Model and British Vogue cover star Selena Forrest on fluid sexuality



Feature on the legalisation of cannabis and cannabis infused beauty products



British Vogue shows diversity in body shape with 10-page September issue main fashion shoot featuring rising plussize model Tess McMillan. British Vogue now regularly features plus-size models.



British Vogue columnist Adwoa Aboah discusses the #metoo movement



British Vogue discusses the Irish abortion referendum



First woman of colour on a September issue in British Vogue's history, sparking many other British and international magazines to do the same



British Vogue's first-ever podcast 'Appearances' sees Contributing Editor Steve McQueen discussing with guests how their appearance has shaped their lives and their perception of themselves



British Vogue discusses the female executives triumphing the City of London



Irish influencer and activist Sinéad Burke becomes British Vogue contributor

NEW LOOK EDITORIAL VOGUE TEAM

New Contributors

Ensuring the British Vogue team have unrivalled access of expertise across areas of interest











Kate Moss

Adwoa Aboah



Sinéad Burke

Naomi Campbell



Pat McGrath



Val Garland



Sam McKnight



Charlotte Tilbury



Kate Phelan









Gianluca Longo



NEW LOOK EDITORIAL VOGUE TEAM

New Appointments

Edward Enninful has shaped a team of experts across fields, diverse in perspectives & experiences. Digital has been bolstered and brought to the core.



Deputy Editor Sarah Harris

Having worked at Vogue for 15 years, Sarah was awarded her most significant promotion from Fashion Features Director to Deputy Editor under Edward Enninful in 2018. Sarah's promotion was given just before her return from maternity leave.

"I am delighted to return to British Vogue as deputy editor, and to work alongside Edward Enninful, who has masterfully set out his vision for the next chapter of the Vogue brand."

Edward comments, "Sarah brings a wealth of fashion journalism experience to the newly created role, which alongside her key relationships within the fashion industry ensures British Vogue remains at the forefront of bold and glamorous content."



Digital Editor Alice Casely-Hayford

Edward Enninful comments "Alice brings with her a wealth of experience and ideas and I'm hugely excited to have her on board to help evolve our digital offer."

Appointed in 2018, Alice was the former fashion and beauty director for Refinery29 and she has worked with publications including Tatler, Hunger Magazine, Huffington Post, MTV Style International and Pop.

Creative Director

Johan Svensson

Formerly Design Director of W and Art Director of Vogue Paris, Johan ushers in multiple world class photographers whom have never previously worked with British Vogue including Nick Knight, Mert & Marcus and Inez & Vinoodh.

Jewellery & Watches Director

Rachel Garrahan

Appointed in October 2018, Rachel is a previous contributor to The New York Times and Financial Times across watches, jewellery and luxury.

Fashion & Accessories Editor

Donna Wallace

Appointed in November 2018, Donna joins British Vogue from her position at ELLE as Accessories Editor.

Social Media Editor

Sue Fujimoto

Formerly Global Social Media Coordinator at Burberry, Sue joins British Vogue as the title's first ever Social Media Editor.

Network Editor, Vogue.co.uk

Kerry McDermott

Formerly Deputy Editor of Femail at MailOnline, Kerry serves as the link between British Vogue and Vogue International, opening a gateway to even more content.

Engagement Manager, Vogue.co.uk

Alyson Lowe

Appointed in October 2017, Alyson joined British Vogue as Digital Engagement Manager - a first for the title.

EASHION

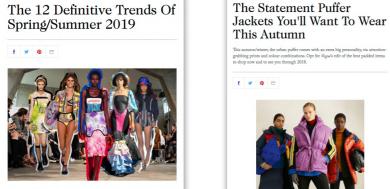
- The most **impactful and inspiring** fashion images in the media industry.
- British Vogue are shooting with a whole raft of **prestigious photographers** including Steven Meisel, Nick Knight, Mert & Marcus, Juergen Teller and Inez & Vinoodh.
- Now featuring regular innovative print executions with **multiple & exclusive covers** e.g. The 4 cover spectacular for December 2018











hat's your take on Celine?" This was the conversational juice that fuelled the front row in the closing moments of the spring/summer 2019 collections. Paris Fashion Week hasn't been this whipped up since the Ritz closed for refurbishment in 2012 – or maybe since Hedi Slimane, author of this fresh controversy, dropped the Yves from Saint Laurent. Hell hath no fury like a woman overlooked – and mary took Slimane k line-up of young, pencil-thin, predominantly white models as a personal burn.



a totally straight take on a new season trend; rath pieces to the test and filtering them through the editors are buying to get them through the next r







The Linen Dress Is Summer's Ultimate Comeback Kid





ow you fed about linen dresses probably depends on how slavishly your ageing maths teacher shopped at Laura Aships. It also will have a lot to do with the manner in which you agent your summer holidays as a child. Sum-kissed Provencela juan typert running through fields of sumflower? Or its weeks hold up in it Rickmansworth library, seeking refuge from the driving suburban rain?

BEAUTY

- Beauty is now a key and integral focus for Edward Enninful and team
- In print, beauty & lifestyle has moved front of book
- British Vogue has it's regular editorial team, plus a stellar lineup of contributing beauty experts with global appeal
- 2018 saw exciting new experiential initiatives such as the first ever Vogue Beauty Awards and Five Days of Vogue Beauty
- More digital & video beauty content than ever before





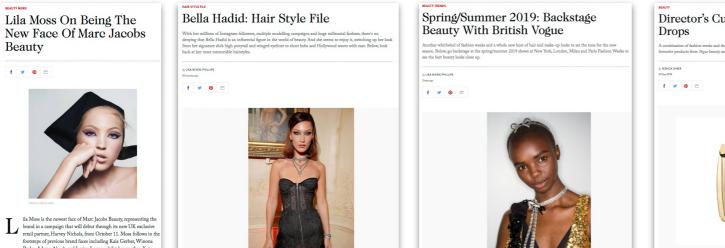


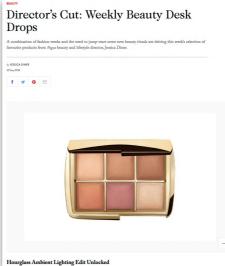


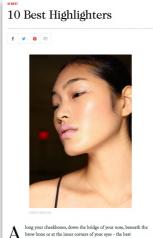












A long your checkbones, down the bridge of your note, beneath the brow bone or at the inner conners of your you- the best highlightings are the perform your odd andance by your complection and enhance the natural structure of your face with just a little added light. Whethery you prefore to get your glow humogh provider, stick, ceraam or fluid formulations, Figure has tried and tested them all for this

Lin Moiss it to never the of Vater Jeoso Beauty, representing the brend in a campaign that will debut through in new UK exclusive reall partner, Harvey Nichols, from October 11. Moss follows in the footspot opervisou brand fascis Lange, while ther mother, Kate Moss, has been famously close fitneds with the designer since they each started out in the industry.

WATCHES & JEWELLERY

- Watches & jewellery shot on covers and main fashion for first time
- Editorial coverage in this sector is up 90% YoY
- British Vogue now produces more watches & jewellery editorial than ever before - 4 pages every issue and over 50 pages in a year
- Dedicated digital coverage
- New editorial hires to bolster coverage
- Carol Woolton (Jewellery Editor), Rachel Garrahan (Jewellery & Watch Director) & Donna Wallace (Fashion & Accessories Editor)















S ing a successive career in the jewenery industry for over two is is no mean feat, but Annoushka Ducas makes it look easy g co-founded Links of London with her husband John Aytu 0, she built the brand into a British stalwart and earned an

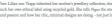


















week, when the sun is out, Ingela Klemetz Farage One a week, when the sun is out, legels Memet Farge Orjech the 10-minute journey from her argument in central Bockdohn to heit, höght red lips, and two sweeping arso of near white loce band and the strength of the strength of the strength of the strength starting and scous the forset holes the folds hered onto a mere stamp and scous the forset loces, they contain so much energy."

ARTS & CULTURE

INTERIORS

TECHNOLOGY







FOOD & DRINK



MOTORING



VƏGUE

RESTRUCTURED PUBLISHING TEAM

Under the direction of the Publishing Director, an entirely new structure has been introduced with roles evolved and created for modern media needs.

The team has gone from a solus print focus with one person selling digital, to every member of the team becoming digital sales experts.

Branded content sees a shift from 'promotions'/'advertorial' in order to produce world class content partnerships. Again, every member of the team is now fully equipped to create partnership packages with their clients.

New creative expertise has been employed.

New Appointment Examples

Digital Project Managers

Lucile Tranzer Hugo, Sharna Lee Heir, in addition to Rebecca Walden Digital Project Managers increased to three, highlighting the growth of British Vogue's digital & branded content business.

Special Projects & Strategy Manager Michiel Steur Working with partners on non-inventory business such as events & collaborations.

Creative Partnerships Associate Director

Madeleine Wilson A more senior creative team to deliver stronger branded content solutions.

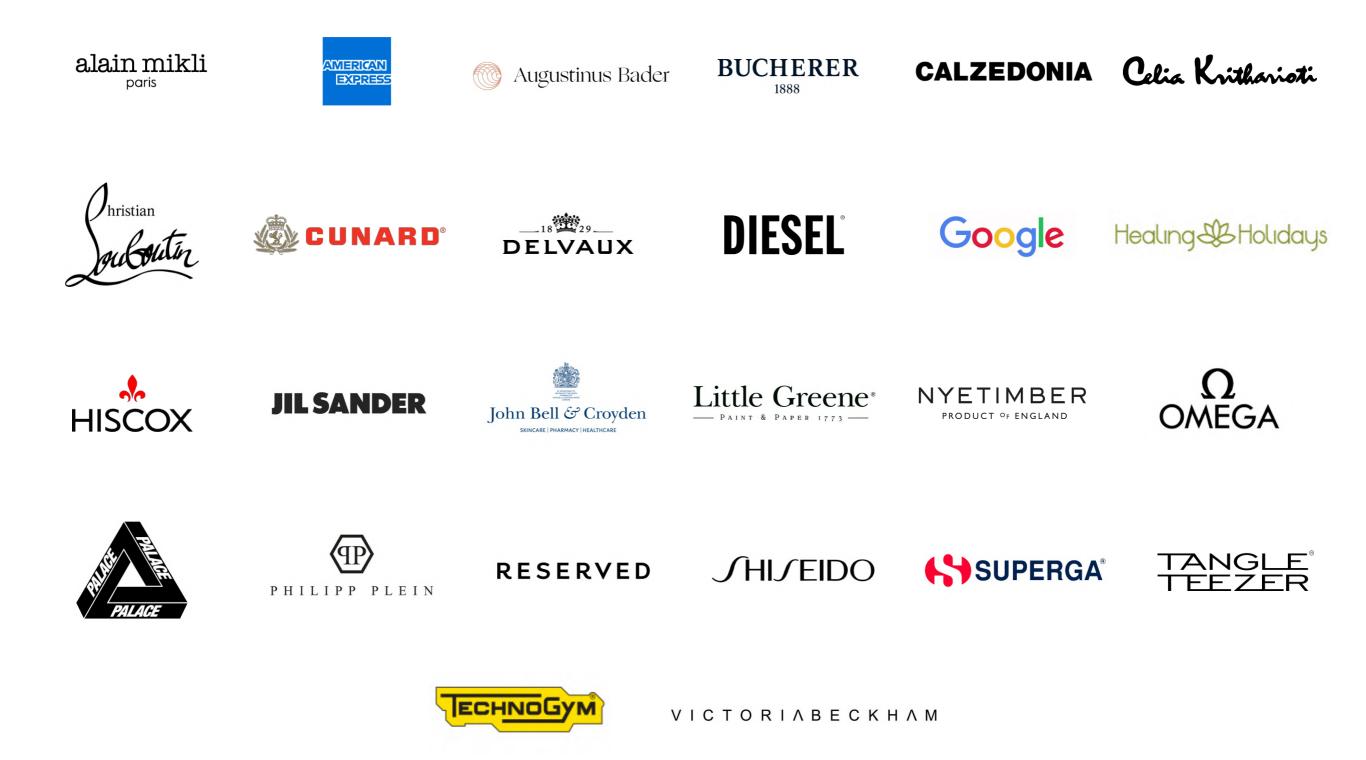
Advertisement Director Jhan Hancock-Rushton Focusing on building relationships with luxury fashion brands.

Account Director Samantha Cross Coming from a digital focused background, concentrating on building relationships with watch & jewellery brands.



VOGUE NEW BUSINESS 2018

THE LARGEST ADVERTISING SHARE IN THE WOMEN'S PREMIUM FASHION MARKET





DIGITAL SUMMARY

2018 HAS BEEN FINANCIALLY THE MOST SUCCESSFUL IN VOGUE.CO.UK'S 30 YEAR HISTORY

As a result of a new business model, restructured publishing team and new editorial direction in 2018:

- Overall digital revenue is up 45%
- Branded content is up 87%
- Social media campaign revenue is up **228**%

BRANDED CONTENT

Under the new direction of the Publishing Director, Vogue Branded Content now allows advertisers to create world class bespoke campaigns and projects which sit seamlessly within Vogue's editorial environment across multiple platforms.

PRINT BRANDED CONTENT

Art directed by Vogue, these striking and beautiful shoots relay a brand's unique DNA to the Vogue audience and sit alongside our editorial pages.

SUPPLEMENT SPONSORSHIP

Vogue publishes a number of editorial supplements every year, each with its own sponsorship opportunity. These packages are tailored in collaboration with our partners with editorial lead throughout to fit the partner's brief.

VIDEO

Using the best directors in the business, we offer bespoke commercial videos, a partner series or sponsorship of editorial video.

NATIVE ARTICLES

These campaigns include copy written by Vogue, video content, image galleries and the creation of supporting media.

BESPOKE DIGITAL BUILDS

For a more interactive digital experience, Vogue can create a bespoke digital page built to a sponsor's brief.

SOCIAL CAMPAIGNS

Social-only packages give brands access to Vogue's ever-growing social media following, tailored specifically for each social platform.

PODCASTS

Following the success of Vogue's groundbreaking podcast series with Film Director Steve McQueen, we are excited to announce our newest opportunity of co-branded podcast creation.

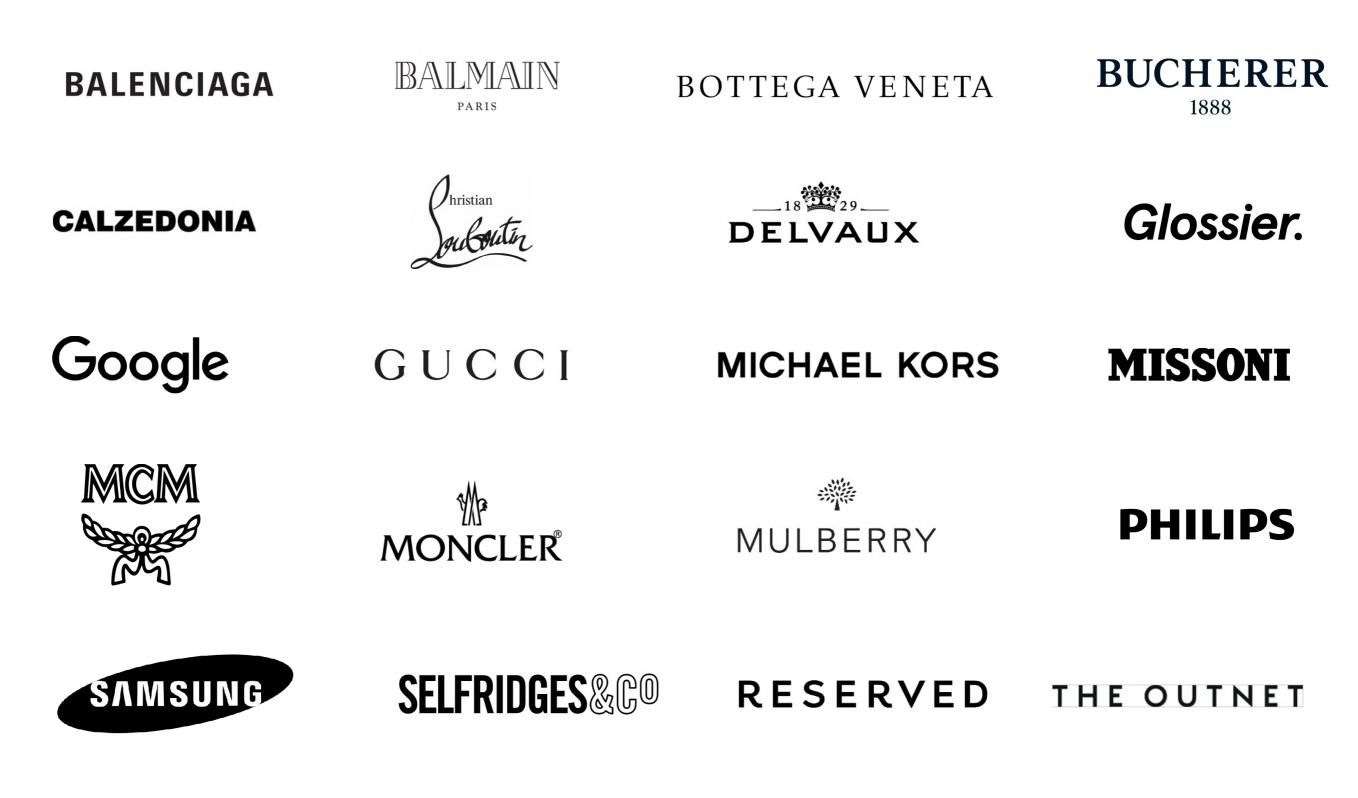


BRITISH VOGUE VIDEO



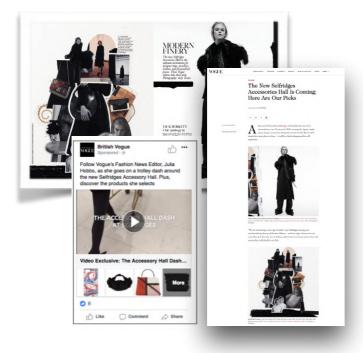
BRANDED CONTENT

100+ PARTNERSHIPS IN 2018 ACROSS PRINT, DIGITAL & SOCIAL

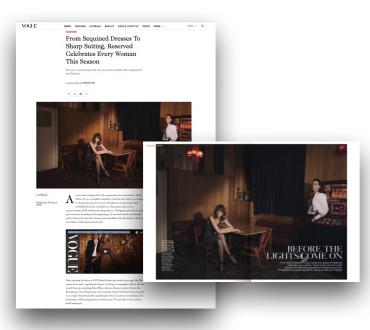


BRANDED CONTENT CASE STUDIES

SELFRIDGES&CO



RESERVED



GUCCI



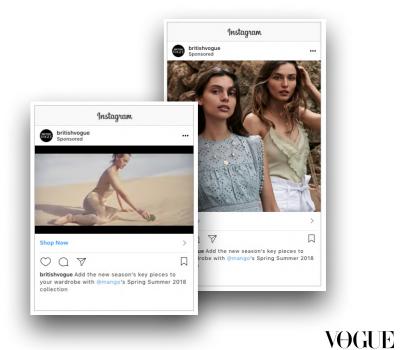




Mulberry

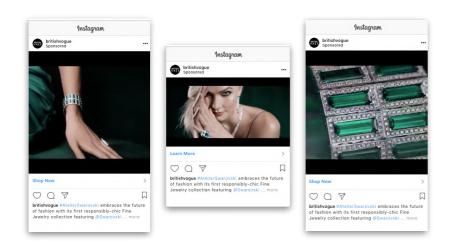


MANGO

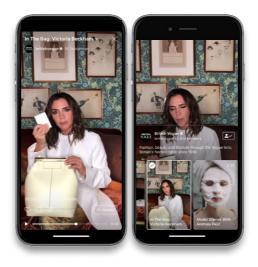


PARTNERSHIPS SOCIAL MEDIA

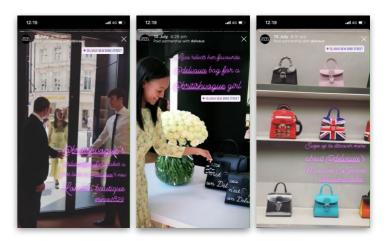
TARGETED POSTS SWAROVSKI



IGTV victoria beckham



INSTAGRAM STORIES DELVAUX



SOCIAL INSTALLATIONS TIFEANY



SOCIAL VOTING MULBERRY

■ Biedenung 448gm Buener verscher Beimenweiten Stehe best thing about see got abest thing ab

SOCIAL COMPETITIONS *FEELUNIQUE & PINTEREST*



ACCOUNT TO ACCOUNT CHARLOTTE TILBURY



EVENTS

British Vogue now offers more experiential partnership opportunities surrounding the excitement of *#newvogue*

Fashion & Film Party TIFFANY & CO.



Beauty Awards FEELUNIQUE **Pinterest**



Delvaux Store Launch



Victoria Beckham's 10th Anniversary party

VICTORIABECKHAM





Michael Kors In-Store MICHAEL KORS



MAGIC MOMENTS

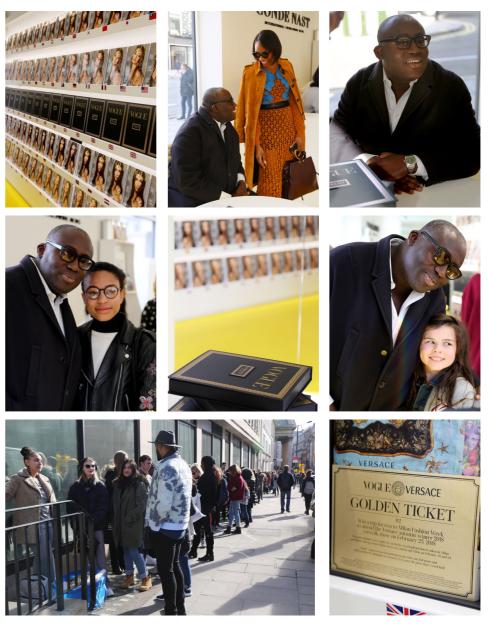
Vogue's 'Magic Moments' attract a highly engaging millennial audience, mostly falling in between 16 and 24 years in age and are very active on social media. Readers love the opportunity to interact with Vogue and feel these moments make the brand more accessible, relatable and inclusive.

British Vogue is now offering its core partners sponsorship packages to be involved in its 'Magic Moments'

December Issue Signing



Vogue x Versace



ADVERTISING RATECARD 2019

PRINT	BOUND IN / SCENT STRIPS	ONLINE	
PAGE RUN OF PAPER	NATIONAL	VOGUE SPONSORSHIPS	
£29,700	2 SIDES	HOMEDACE (6 500 per der (6	9 00
PAGE FACING MATTER	£36,360	HOMEPAGE £6,500 per day \mid £2	
£36,480		NEWS £5,500 per day £35,000	1
PAGE SPECIFIED POSITION	4 SIDES £63,480	CATWALK £3,500 per day £22	
£38,300	.±00,±00	BEAUTY £4,260 per day £27,0	
	8 SIDES	PEOPLE & PARTIES £10,000 per	' week
CONTENTS / MASTHEAD	£126,450	TRENDS £8,650 per week	
£41,200	16 SIDES	ARTS & LIFESTYLE £24,000 pe	er week
INSIDE BACK COVER	£236,670	STREET STYLE £3,600 per wee	k
£44,660		VOGUE SHOPS £5,000 per wee	X
OUTSIDE BACK COVER		EASHION HOMEPAGE (only) £3	,750 per w
E47,610		MISS VOGUE £16,500 per week	
,		MINI VOGUE £3,500 per week	
NSIDE FRONT COVER GATEFOLD	- 4 PAGES	VOGUE WEDDINGS £3,500 per	week
£157,930		VOGUE JEWELLERY £3,500 pe	r week
BARN DOOR			
£157,930		Please note that Fashion Week P	remium k
STANDARD 4 PAGE GATEFOLD		STANDARD ADS	
108,820		Standard ad units can be targete	
	LOOSE INSERTS / TIP ONS	970x250 £54 CPM 300x600 £3	54 CPM 7
st DPS 275,560	Costs are based on media space taken and quantity.	EMAIL	
273,300	Accepted by arrangement only. For more information please	Partners can sponsor the Vogue	
DPS SOLUS/SPECIFIED POSITION	call Honor Pheysey 020 7152 3201	send a dedicated Solus Email to	our databa
67,490		CREATIVE PARTNERSHIPS	
DPS RUN OF PAPER	BRANDED CONTENT	Vogue offers bespoke partnershi	ps featuring
58,250	Costs are made up of a space rate as above plus a net production charge from £4,500 per page for a Vogue shoot or	and much more.	
	£2,000 per page with supplied assets. Special terms and	ORGANIC & TARGETED	
L/2 MASTHEAD £19,790	conditions apply.	Social packages are available to p	promote pa
	For individual costings and creative ideas, please contact		-
1/2 PAGE	Vogue Branded Content on 020 7152 3078.	Minimum spend applies.	
£14,950			

PRODUCTION SCHEDULE 2019

ISSUE 2019	BOOKING DEADLINE	COPY DEADLINE	INSERT DEADLINE	ON SALE DATE
FEBRUARY	14th November	20th November	7th December	4th January
MARCH	14th December	20th December	11th January	1st February
APRIL	23rd January	29th January	15th February	8th March
MAY	20th February	26th February	15th March	5th April
JUNE	27th March	2nd April	16th April	10th May
JULY	24th April	30th April	16th May	7th June
AUGUST	22nd May	28th May	14th June	5th July
SEPTEMBER	19th June	25th June	12th July	2nd August
OCTOBER	24th July	30th July	15th August	6th September
NOVEMBER	21st August	27th August	13th September	4th October
DECEMBER	25th September	1st October	18th October	8th November
ANUARY 2020	23rd October	29th October	15th November	6th December

ADVERTISING CONTACTS

SALES TEAM

ASSOCIATE PUBLISHER Sallie Berkerey

ADVERTISEMENT DIRECTOR Sophie Markwick (mat leave)

ACTING ADVERTISEMENT DIRECTOR Jhan Hancock-Rushton

CREATIVE PARTNERSHIPS DIRECTOR Blue Gaydon

CREATIVE PARTNERSHIPS ASSOCIATE DIRECTOR Madeleine Wilson (March 2019)

> ADVERTISEMENT MANAGER Rachel Jansen (mat leave)

> ADVERTISEMENT MANAGER Samantha Cross

SENIOR ACCOUNT MANAGER Ottilie Chichester

> ACCOUNT MANAGER Charlotte Slebos

PUBLISHING DIRECTOR Vanessa Kingori MBE

EA TO THE PUBLISHING DIRECTOR Ivi Chin

CREATIVE TEAM

ART EDITOR Dom Kelly

SENIOR PRODUCER Nicola Butler

DIGITAL PROJECT MANAGER Rebecca Walden

DIGITAL PROJECT MANAGER Lucile Tranzer Hugo

DIGITAL PROJECT MANAGER Sharna Lee Heir

SATELLITE OFFICES

HEAD OF PARIS OFFICE Helena Kawalec

ASSOCIATE PUBLISHER (US) Shannon Tolar

> ITALIAN OFFICE MIA Srl

REGIONAL SALES DIRECTOR (UK) Karen Allgood

Michiel Steur

SPECIALISTS

SPECIAL PROJECTS & STRATEGY MANAGER

RETAIL & EVENTS EDITOR Holly Roberts

> BUSINESS MANAGER Jess Firmston-Williams

PRODUCTION TEAM Emily Bentley Sappho Barkla



VOGUE THANK YOU